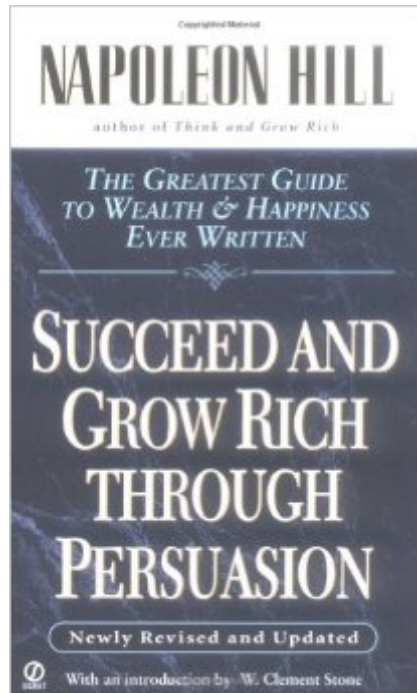


The book was found

Succeed And Grow Rich Through Persuasion: Revised Edition (Signet)



Synopsis

In this remarkable book, Napoleon Hill, whose world bestseller, *Think and Grow Rich*, has shown millions of people the way to success, reveals the most potent and practical part of his famous formula: the art of persuasion.

Book Information

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Customer Reviews

The first batch of significant books that had the greatest influence on me in terms of attaining personal achievement includes mostly Napoleon Hill's books:- *The Law of Success*;- *Think & Grow Rich*;- *The Keys to Success*;- *Success through a Positive Mental Attitude*;- *Succeed & Grow Rich through Persuasion*;The others were from Clement Stone, Dale Carnegie, & Earl Nightingale.That was the early 70's when I had just started work as a young engineer.The author, Napoleon Hill, had impressed me most by his relentless dedication in spending some two to three decades of his life in pursuing & researching the success secrets of the rich & famous...with a little help from Andrew Carnegie, of course.As matter of fact, many of the famous people he interviewed were also favourite role models of mine e.g. Henry Ford, Thomas Edison, Alexander Graham Bell, just to name a fewTill this day, I have never forgotten what he said:"The most powerful instrument we have in our hands is the power of our mind."I have never ceased to be fascinated by the simplicity & the potency of his ABCs of personal achievement: CONCEIVE, BELIEVE & ACHIEVE!It is certainly enlightening to note that even Stephen Covey had drew inspiration from Napoleon Hill's work even though he never

made that credit. He only admitted that the 7 Habits had its origins from "200 years of success literature in the United States." That remark itself is self explanatory. Anthony Robbins' Mastery program as embodied in his books as well as his audio/video resources is no exception, even though he has been influenced in larger extent by NLP.

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